## CRITICAL CONSIDERATIONS FOR SUBMISSION OF PROPOSALS For Review and Completion with College/District Resource Development Office Mark phrase closest to assessment

1.	FIT with mission, goals and objectives, and current priorities	Does not fit	□ Marginally fits	Clearly fits and advances agenda
2.	EXPERTISE of Proposed PRINCIPAL INVESTIGATOR(S)/ Project Manager PI/PM	Little or no experience	□Some experience	Extensive experience
3.	EXPERTISE of Grant Proposal Development TEAM	Little or totally new area	Average experience in this area	□Strong expertise in this area
4.	CAPABILITY of Grant Proposal Development Team to respond to RFP	Do not have staff time to adequately respond	■Stresses staff time but are able to respond	Have staff time to develop highly competitive proposal
5.	Financial OBLIGATION (space, personnel, matching funds)	□Requires significant investment of college resources	Requires marginal investment of college resources	Requires minimal investment of college resources
6.	Return on Investment of STAFF TIME	□Small return	Moderate return	□Significant return
7.	Return on Investment of COLLEGE/CAMPUS RESOURCES	□Small return	Moderate return	□Significant return
8.	Project SUSTAINIBLITY	Difficult to sustain	□Sustainable with significant additional resources	□Sustainable with minimal additional resources
9.	Suitable External COLLABORATORS	□No partners exist	Potential partners exist and are identified	Partners exist and are involved
10.	Assessment of funding PROBABILITY	Competition is very strong, odds under <20%	□Open competition, odds are 10-20-50%	□Open competition, odds exceed >50%
11.	FUNDING AGENCY contact, history, and rapport	College is unknown to this agency and staff	College is known to this agency and staff	College has well-developed working relationships